

Message Text

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PAGE 01 STATE 067345

61

ORIGIN COME-00

INFO OCT-01 NEA-09 ISO-00 EB-07 /017 R

DRAFTED BY COM/BIC/OED/MEPD/WHAIMES/CF

APPROVED BY EB/OCA/REP/BEBYRON

COM/BIC/OED/MEPD/CATKINS

COM/BIC/OED/MEPD/JMSANDS

COM/BIC/OIM/(INFO)

STATE/NEA/PAB/GJONES (PHONE)

----- 095781

P 252114Z MAR 75

FM SECSTATE WASHDC

TO AMCONSUL KARACHI PRIORITY

AMEMBASSY ISLAMABAD PRIORITY

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E.O. 11652: N/A

TAGS: BEXP, PK

SUBJECT: CHEMTEX PROPOSAL FOR POLYESTER PLANT

REF: STATE 060696, KARACHI 0418, KARACHI 0514

1. ROGER DYSART, ASSIST. TO PRESIDENT OF CHEMTEX, PHONED ON MARCH 21 TO REQUEST OUR SUPPORT IN ARRANGING MEETING BETWEEN CHEMTEX/DUPONT TEAM AND PAKISTANI PRIME MINISTER BHUTTO. ACCORDING TO CHEMTEX REPS IN KARACHI, BOTH ICI AND HOERSCHT, WHOM THEY CONSIDER TO BE MAJOR COMPETITION ON PROJECT, HAVE MET WITH PRIME MINISTER RECENTLY THROUGH THE OFFICES OF THE BRITISH AND GERMAN EMBASSIES, AS PART OF GOVERNMENT-SUPPORTED MARKETING CAMPAIGNS FOR THEIR RESPECTIVE BIDS ON THIS PROJECT.

2. AS CONSUL PROBABLY AWARE, CHEMTEX SR. V.P. F. W. TETZLOFF AND DUPONT INTERNATIONAL MARKETING

MANAGER HAGEMANN HAVE JOINED TEAM IN KARACHI THIS
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WEEK. COMPANY PLANS TO HAVE AT LEAST ONE SR. VICE

PRESIDENT AT COCKTAIL RECEPTION ON APRIL 9 OR 11.
CHEMTEX PRESIDENT EUGENE REMMER ALSO ATTEMPTING
ARRANGE SCHEDULE IN ORDER TO BE AT RECEPTION.

3. CHEMTEX STRONGLY DESIRES, AND WE RECOMMEND EMBASSY
AND CONSUL CONSIDER ARRANGING MEETING WITH PRIME
MINISTER, AT WHICH TIME AMBASSADOR COULD INTRODUCE
SENIOR CHEMTEX AND DUPONT REPRESENTATIVES. PLEASE
NOTIFY US SOONEST OF ADVISABILITY OF MEETING SO
THAT WE MAY INFORM CHEMTEX.
KISSINGER

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NNN

Message Attributes

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Disposition Authority: buchant0
Disposition Case Number: n/a
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Disposition Event:
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Margaret P. Grafeld
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05 JUL 2006

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